

Law Firms

We know today's law firms can only succeed with great management and insightful leadership. That's why we specialise in law firm management recruitment ? focusing all of our energy on understanding the shifting legal market and placing the right business services talent to drive sustained success.

?I have worked with Totum for years - great team. They have a huge network, but maintain a very personal approach. They know both their clients and their potential candidates well, which is vital when you need the perfect match. I find Totum an excellent business partner and will use them any time.?

How we can help you

Totum is the only recruitment firm dedicated to law firm management. Nothing is more important to us than understanding your business challenges and priorities, and using that knowledge to support the success of all your management resources.

We have dedicated teams working to make the right recruitment matches across finance, HR, IT, knowledge management, marketing & business development, project and process management, risk and compliance, plus general and bespoke management roles.

We work with all sizes of law firm and operate across the world ? in both mature and emerging markets including the Middle East, Asia-Pacific, Africa and Europe. We can support your firm to create entirely new roles and teams across all law management functions, or help develop your existing teams to offer new levels of business sophistication.

Our team covers legal business roles across all levels of seniority, from junior placements to working alongside law firms to fill the most complex and demanding law firm leadership roles at director and COO/CEO level.

With management in law rapidly evolving, we also pride ourselves on our ability to source much-needed talent from outside the legal sector ? identifying those who have the skills and the ability to thrive in a unique law firm partnership environment. Forward thinking law firms know that the commercial insights such professionals bring with them can give real competitive advantage.

We are talking to law firms and business services candidates every day. This gives us a unique perspective

on the complexities of this changing market ? insights that we relish sharing to help law firms make the very best resourcing decisions.

For us, this is never just about filling a role. It's about understanding what a good recruitment strategy looks like and how it drives long-term business success. We pride ourselves on challenging assumptions, embracing innovation, providing counsel on new developments in the market, and understanding the unique requirements of every firm we work with.

Law firms come back to us time and again because they see us as partners. Together we deliver change and achieve real business growth.

[Contact us](#) [1] to find out how Totum could help your firm achieve its long-term goals.

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