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A selection of senior business services moves in the legal and professional services sector

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Totum Partners has produced this report to showcase some of the key People moves that have occurred in the second half of 2024. This biannual report focuses on business services functions, highlighting both promotions and lateral hires.

BD & Marketing



Adam Leviton has joined Paul Weiss as Director of Business Development, Europe. He joins from Baker Botts where he was Associate Director, Client Development.



Adam Soames has joined Ashurst as Global Chief Business Development Officer. He was previously Global Head of Business Development & Strategy at Hogan Lovells.



Kingsley Napley has hired Annabelle Lock as their Head of Business Development. She joins from Clyde & Co where she was Professional Services Business Development Lead.



Anthony White has joined Carter Jonas as Director of Marketing, Communications and Business Development. He was previously at Sedgwick as Marketing Director – International.



Catherine Lloyd has been promoted to Head of Business Development at Macfarlanes. She was previously Senior Business Development Manager (Litigation & Dispute Resolution).



Evette Pottinger has joined FLiP as Head of Marketing & Business Development. Evette joins from AA Thornton where she was Head of Business Development & Marketing.



Georgina Bennett-Warner has been promoted at Wedlake Bell to Head of Marketing. She previously held the position of Head of PR & Communications.



Hannah Perry has joined McDermott Will & Emery as Head of London Business Development. She was previously Senior Marketing and Business Development Manager at Sidley Austin LLP.



Hannah Scarbrough has been promoted to Associate Director – Clients & Markets at BDO UK LLP. She was previously Head of Marketing and Business Development – Audit.



Macfarlanes has hired Helen Galanis as Head of Brand and Marketing. She has joined from Ashurst where she was Head of Strategic Marketing.



Helen Griffiths has joined Fladgate LLP as Head of Business Development. She was previously at Fountain Court Chambers as its Head of Business Development and Marketing.



Taylor Wessing UK has promoted **Holly Adams** to Head of Marketing Technology & Operations. She was previously Senior Business Development & Marketing Manager.



Jason Hill has joined White & Case LLP as Chief Marketing Officer. Previously, Jason worked at Goldman Sachs as Managing Director and Chief Operating Officer, Global Marketing.



Katherine Neil has joined Taylor Wessing as Head of Business Development. She was previously at Linklaters as Business Development & Marketing, Global Divisional Head.



Lucy Davies has been appointed as Head of Marketing and Business Development at Peters & Peters. She was previously Head of Marketing at Essex Court Chambers.



Luke Ferrandino has joined Skadden as Chief Business Development & Marketing Officer. He has joined from Paul Weiss where he was Chief Marketing Officer.



Osborne Clarke has hired **Manjit Sanghera** as Head of Operations – Marketing & Sales. She joins from Linklaters where she was Global Head of BD & Marketing Operations.



Miriam Donnellan has been appointed as Director of Business Development at Morrison Foerster. Miriam was most recently Global Director of Marketing at Linklaters.



Natalia Slattery has joined Cripps as Head of Business Development. Natalia was previously Associate Director, UKI Business Development at EY.



Rob Simmonds has joined Norton Rose Fulbright as Head of Digital Marketing Operations. He joins from Eversheds Sutherland where he was Senior Digital Marketing Manager.



Sarb Gherra has joined Sullivan & Cromwell as Business Development Director. Previously, Sarb was at Weil, Gotshal & Manges LLP as Business Development Director, London.



Simon Kane has joined Womble Bond Dickinson as Head of Business Development. He was previously Head of Business Development, Sectors at Addleshaw Goddard.



Sherrards has hired **Thalia Weston** as Head of Marketing and Business Development. She was previously Business Development Manager at Mishcon de Reya LLP.



Tom Lavin has joined Clifford Chance as Global Head of Operations – Client & Market Development. He was previously Director of Marketing Operations at White & Case LLP.



Tommasina Coles has been promoted to Associate Director – Clients & Markets at BDO UK LLP. She was previously Head of Marketing and Business Development – Tax.



Tricia Weener joins Linklaters as Chief Marketing & Business Development Officer.



Paul Hastings has appointed **Victoria Hale** as Director of Business Development. She joins from A&O Shearman as Global Head of Business Development.



Victoria Koko has been appointed as Director of Business Development at Simpson Thacher & Bartlett LLP. She joins from Linklaters where she held the position of Head of Banking Business Development & Marketing.



Zoe Gardiner has joined Serle Court as Director of Marketing and Business Development. Zoe joins from Hailsham Chambers where she was Business Development Manager.

Finance



Ben Howard has joined Milbank LLP as Head of Finance UK & Asia. He was previously Merger Transition Director at A&O Shearman.



HaysMac has hired **Ben Williams** as their Chief Financial Officer. Previously, Ben worked at Simmons & Simmons as Group Chief Financial Officer.



Blake Gaffney has joined Payne Hicks Beach LLP to Chief Financial Officer following seven years as Finance Director at Schillings.



Hill Dickinson LLP has promoted **Charys Green** to Finance Director. She was previously Finance Business Partner.



Dawn Crowley has been appointed as Director Finance (Europe) at Paul Hastings LLP. She joins from Milbank LLP where she was Head of Finance.



Laurie Postlethwaite has joined Freeths as Head of Billing and Revenue Collection. She was previously Group Continuous Process Improvement Manager at Shakespeare Martineau.



Watson Farley & Williams has appointed **Louise Moruzzi** as Deputy Finance Director. Louise joins from Shearman & Sterling LLP where she was Finance Manager.



Mike Colby has been appointed as Director, Accounting & Finance Operations EMEA at White & Case LLP. He joins from Heidrick & Struggles where he held the position of Finance Director, Europe & Africa.



Slaughter & May has hired **Paul Hare** as Head of FP&A and Operational Finance. He was previously at Dechert LLP as Director of Finance - EMEA & Asia.



Phil Moores has been appointed as Head of Finance. He joins Hamblins LLP from AA Thornton where he was Finance Director.



Sackers has hired **Steve Smith** as Director of Finance. He joins from Hamblins LLP where he was Head of Finance.



Will Irving has been appointed as Finance Director at Loddars Solicitors LLP. Will was most recently Chief Financial Officer at HaysMac.

People & Operations



Abby Ewen has been promoted to Chief Operating Officer at Browne Jacobson. She was previously Technology & Operations Director.



Andrew Keith has joined as Chief Operating Officer at Anthony Collins. He has moved from DAC Beachcroft where he was Chief Operating Officer.



Becca Johansson has been appointed as Chief Operating Officer, EMEA at Simpson Thacher & Bartlett LLP. She has moved from DLA Piper where she was Head of Operations.



Catherine Goodman joins Kennedys as Chief Knowledge Officer. Previously, she was Director, Practice Innovation & Knowledge Management at Paul Hastings.



Covington & Burling LLP has hired **Charlotte Rhodes** as Director of Administration. She was previously at McDermott Will & Emery as Director of Administration.



Burges Salmon has hired **Clare Rogers** as Head of People Advisory & Operations. Clare was previously at Foot Anstey where she was Senior Human Resources Business Partner.



Colin Brown has been promoted from Chief Finance Officer to Chief Operating Officer at Addleshaw Goddard.



David McCahon has joined Mills & Reeve as Chief of Staff. He was previously GC & Managing Director, Transformation and Optimisation Legal: Head of Legal Training & Development at Barclays.



Ian Gilbert has joined Cleary Gottlieb Steen & Hamilton as Global Director of Strategic Pricing. He was previously at Herbert Smith Freehills as Director of Legal Operations.



Covington & Burling LLP have appointed **James Lyons** as Director of Human Resources EMEA. James has moved from Dechert LLP where he was Associate Director, Human Resources – Europe, Middle East & Asia.



DLA Piper has hired **Jane Stewart** as Chief of Staff to Global Managing Partner and Co-CEO. She was previously Head of Legal Operations at Slaughter and May.



Joanna Hawkins has joined Herbert Smith Freehills as Operations Director, UK, US and EMEA. She was previously Director of Consulting Services and Operations at Baringa.



Karen Genuardi has joined Lee & Thompson LLP as Head of People and Talent. She has moved from AA Thornton where she was Head of People.



Katherine Allison has joined Ashurst as People & Culture Director – UK, EMEA & US. She was previously at Moore Barlow where she was Chief People Officer.



Greenberg Traurig has hired **Malcolm Gregory** as Business Director. Malcolm was previously at Baker McKenzie where he was Associate Director, EMEA Business Management.



Rachel Manser joins Cyril Amarchand Mangaldas as Chief Knowledge Officer from Linklaters where she was Global Director of Knowledge & Learning.



Stevens & Bolton LLP has hired **Ryan Murphy** as their Head of Facilities. He was previously Facilities Manager at JLL.



Sophia Eleftheriou has joined Leigh Day as Head of Recruitment. She was previously Senior Recruitment Manager at Kennedys.



Tony Pullman joins Norton Rose Fulbright as Senior Director – Central Services. He joins from Harbor where he held the position of Global Head of Managed Services.



Victoria Adigun has moved to Lewis Silkin as Head of Workplace Operations. Victoria has moved from NTT Data where she was Head of Real Estate & Workplace Services.

Legal Operations, Change & Transformation



Andy Giverin has joined KPMG Global Legal Business Solutions as Partner. He joins from PwC where he was Partner.



Clifford Chance has hired **Anthony Widdop** as Global Transformation Lead – Global Financial Markets from Shearman & Sterling LLP where he was Global Director, Legal Operations.



Danish Aziz has moved to Herbert Smith Freehills as Global Head of Digital Products. He was previously Chief Transformation Officer at Santander Corporate & Investment Banking and IBM.



Ashurst has hired **John O'Donoghue** from Herbert Smith Freehills as Global Director – Legal Operations. He previously held the position of Head of Legal Operations – UK, US & EMEA.



Lewis Bretts has been appointed as Partner for PwC Legal Business Solutions. He was previously at LOD as Group Managing Director, US, LOD + SYKE.



Stuart Deane has been appointed as Head of Innovation for Watson Farley & Williams. He was previously at Clifford Chance as Regional Best Delivery Director – Continental Europe & Middle East.



Toby Wood has been appointed as Strategic Digital Ventures – Head of 0-1 Product Development at Taylor Wessing. He joins from Deloitte Digital where he was Director – Product Design & Innovation.



Tom Dowdall-Platt has joined Hogan Lovells as Head of Legal Project Management. Previously, Tom was at Norton Rose Fulbright as EMEA Co-Head of Legal Project Management.



Tom Slate has joined Shoosmiths as Director of Projects & Innovation. Tom was previously Global Director of Service Transformation & Operational Excellence at Clifford Chance.

Technology



Bradley Butler has joined Dentons as Interim Information Technology Director. Bradley joined from Norton Rose Fulbright where he was Global Chief Technology Officer.



Mills & Reeve has hired **Doug Twining** as Chief Technology Officer from Mourant where he was Chief Information Officer.



Graham Horsham has joined Venner Shipley as Head of Technology & Innovation. He has joined from AA Thornton where he was Head of Technology & Innovation.



Jamie Mardell has been appointed as Global Head of IT Service Delivery for Withersworldwide. He was previously at Carpmaels & Ransford as Head of Technology Operations.



Walker Morris has appointed **Julia Elliott** as Chief Information Officer.



Ashurst has appointed **Kevin Harris** as Chief Information Officer. Kevin has moved from Norton Rose Fulbright where he was Chief Information Officer EMEA.



Nimisha Patel has joined Mishcon de Reya LLP as Group Chief Information Officer. Nimisha joined from Bupa Global & UK where she was Chief Digital & Information Officer.



Perminder Jagdev joins Taylor Wessing as Chief Information Security Officer. She joins from Stephenson Harwood LLP where she held the position of Head of Information Security.

Our Team



Laura McNair

Director, People & Operations Practice
laura.mcnaire@totumpartners.com
+44 (0)7990 860 986



James Boyes

Head of Advisory, Legal Operations, Innovation & Transformation
james.boyes@totumpartners.com
+44 (0)7584 987 923



Joanna Milne

Head of BD & Marketing Practice
joanna.milne@totumpartners.com
+44 (0)7975 677 282



Ross Mackenzie

Head of Technology Practice
ross.mackenzie@totumpartners.com
+44 (0)7743 829 006



Martyn Draper

Director, Finance Practice
martyn.draper@totumpartners.com
+44 (0)7741 312 842