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A selection of key senior business services moves

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Totum Partners has produced this report to showcase some of the key people moves that have occurred in the second half of 2025. This report focuses on business services functions, highlighting both promotions and lateral hires.

BD & Marketing



Adam Kennedy joins TLT LLP as Head of Business Development. He joins from Mishcon de Reya LLP where he was Head of New Client Acquisition.



Anna Lind has joined Montagu Evans as Director of Business Development & Marketing. She was previously at RPC as Associate Director – Strategy and Business Transformation.



A&O Shearman has appointed **Chris Moore** as Global Head of Pitches & Pursuits. Joining from McKinsey & Company, Chris held the position of Proposal Expert: European Team Leader.



Bird & Bird has promoted **Emma Lago** to Director of Marketing & Communications. Her previous role was Global Head of PR & Communications.



A&O Shearman has promoted **Guy Wilmott** as Global Head of Business Development - Finance. He was previously Senior Business Development Manager.



Hannah Perry has joined Pillsbury Winthrop Shaw Pittman as Head of EMEA Business Development. She joins from McDermott Will & Shulte where she was Head of London Business Development.



James Davidge has been promoted to Head of Business Development & Origination at Taylor Wessing. His previous role was Head of Origination.



The Sports Consultancy has appointed **Kate Kempley** as Client & Business Development Director. She was previously at Addleshaw Goddard, operating as Senior Business Development Manager - Groups.



Katie Khan has joined CT Group as Head of Global Marketing. She joins from Sonata One where she held the role of Director, Head of Marketing.



Kiran Francis has joined HLK as Director of Client Development. She was previously at Ashurst as their Head of Clients, Industries & Markets.



Mel Shipp has been promoted to Marketing & BD Director, EMEA at Reed Smith LLP.



Michelle Williams has joined Ogier as Head of Digital Marketing. She was previously Senior Marketing & Brand Manager at Bird & Bird.



Bird & Bird has promoted **Raya Blakeley-Glover** to Director of Business Development, Sales and Clients.



Simon Agar has joined Three Crowns LLP as BD & Marketing Director. He was previously BD lead for North America, APAC, Technology & Life Sciences at Slaughter & May.

BD & Marketing continued



Sophie Bowkett has joined Eversheds Sutherland as International Director of Client Development & Markets. She was previously Chief Marketing Officer at Bird & Bird.



Stephen Arnold has joined Foot Anstey as Chief Client Officer.



Tim Carter has joined A&O Shearman as Global Head of Business Development & Marketing for AI.



Clarke Wilmott has promoted **Zoe Real** as Director of Business Development & Marketing. She was previously Head of Business Development.

Finance



Alison Kelly has been promoted to Head of Partner Affairs & Tax at Norton Rose Fulbright. Her previous role was Senior Tax Manager.



Addleshaw Goddard has appointed **Annabelle Smith** as Head of Commercial Finance. She most recently held the position of Pricing Director at Eversheds Sutherland.



Antje Dilger has been appointed as Interim Head of Finance at Druces LLP. She joins from McCarthy Tetrault where she operated as Finance & Human Resources Manager.



Chris Rees joins Simmons & Simmons as Chief Finance Officer. He has moved from Hogan Lovells where he was Director of Finance.



Hannah Carter joins Thomson Snell & Passmore as Chief Finance Officer. Hannah joins from Mishcon de Reya LLP.



Saffery has brought on board **Jonathan O'Brien** as Chief Financial Officer. Jonathan was previously consulting.



Jonathan Prince has been appointed as Chief Financial Officer at Collas Crill. He has moved from Carey Olsen where he was Group Finance Director.



Bryan Cave Leighton Paisner LLP has promoted **Kate Hodson** as Global Director of Commercial Finance. She was previously the Director, Global Business Planning & Insights.



Martin Lucas has moved to Trowers & Hamlin as Interim Finance Director. He has joined from Womble Bond Dickinson LLP where he held the position of Chief Financial Officer.



Matt Tweedie joins DLA Piper as Chief Financial Officer. He has moved from Knight Frank where he held the position of Group CFO & Partner.



Burges Salmon has promoted **Neil Demuth** as Chief Financial Officer. He was previously Head of Commercial Finance.

Finance continued



Samuel Davies has joined Eversheds Sutherland as Pricing Director. He has moved from Bryan Cave Leighton Paisner LLP where he was Director of Pricing, Global.



Steward Logie has moved to RPC in the post of Head of Working Capital. He previously held the role of Head of Finance Operations at Kennedys.



Verity Jackson-Grant has joined Fieldfisher as Head of Commercial Pricing. Verity was previously the Global Head of Pricing at Simmons & Simmons.

Legal Operations, Change & Transformation



Adam Curphey moves to Macfarlanes as Innovation Director. He was previously at Mayer Brown as Head of Innovation – Europe.



Anthony Vigneron joins Slaughter & May as Head of Innovation. He was previously Director, Global Head of Legal Technology Solutions at Clifford Chance.



Barry Mehew joins King & Spalding as Director of Pricing & Legal Project Management. Barry has moved from Mayer Brown where he was Senior Director / Chief Pricing and Value Officer.



Herbert Smith Freehills Kramer has appointed **Harriet Loach** as Head of Digital Products.



John O'Donoghue joins Freshfields as Global Head of Matter Advisory. He was previously at Ashurst as Global Director – Legal Operations.



Susan Whitla moves to Freeths as Director of Service Transformation. She has moved from Bryan Cave Leighton Paisner LLP where she was Global Director of Process & Quality.

People & Operations



Ann-Marie Comer has been appointed as HR Director at Forsters LLP. She joins from Mishcon de Reya LLP where she operated as Head of People Advisory.



DLA Piper has promoted **Anna Wan** to Interim Head of Partner Recruitment – International. She was previously Senior Resourcing Manager (Partner Hiring – International).

People & Operations continued



Murgitroyd has brought on board **Camilla Jagger** as Chief Operating Officer. Camilla was previously Head of Operations – UK at DLA Piper.



Caroline Stevens has been promoted to Chief Practice Management Officer at Crowell & Moring.



Chris Oglethorpe joins Freeths as Chief People Officer. Chris moves from Gowling WLG where he held the position of HR Director.



Chris Palmer has been appointed as Head of Recruitment at Dentons. He joins Dentons from Norton Rose Fulbright where he was Head of Recruitment - EMEA.



Darren Jesse joins Winckworth Sherwood LLP as Chief Operating Officer. He was previously Chief Finance & Operations Officer at Kingsley Napley.



Gemma Chandler joins DLA Piper as Head of Operations. Gemma moves from Clifford Chance where she held the position of Executive Manager.



Holly Hirst has moved to Harneys as Chief People Officer. She was previously at Linklaters where she was Head of HR.



Pinsent Masons has appointed **Jo Baker** as Head of Partner Recruitment. She was previously Head of Partner Recruitment at DLA Piper.



Kevan Skelton has joined Dentons as Interim Head of HR. Kevan was previously consulting.



Kimberley Yiangou moves to Charles Russell Speechlys as Director of Talent and Culture. Kimberley has moved from Paul Hastings where she held the position of Director, Talent Management.



Skadden, Arps, Slate, Meagher & Flom LLP has brought in **Lloyd Stephenson** as Director of Talent Acquisition. Lloyd was previously at Bryan Cave Leighton Paisner LLP as their Global HR lead.



Lynnsey McCall joins Sullivan & Cromwell LLP as the Administrative Director. She was previously at David Polk & Wardwell LLP as Director, Office Administration, Europe.



Haysmacintyre has appointed **Mark Cowie** as Interim Head of HR & L&D. He was previously Chief People & Operations Officer at The Ingenious Group.



Phil Gardner moves to Colliers as Chief Growth & Transformation Officer. Phil was previously Chief Risk & Operations Officer at Knight Frank.



Sara Ward has been promoted to Head of Recruitment, UK, Ireland, Middle East & Africa. She was previously the Recruitment Manager – Legal Services.



Sarah Felger has joined Gowling WLG as Chief Operating Officer. She has moved from Womble Bond Dickinson LLP where she was Chief Strategy Officer.



Siri Siriwardene joins Ampa as Chief Growth Officer. He has moved from Knights where he was Client Services Director.

Technology



Anthony Hutchinson joins Lawfront as Head of Financial Systems. He was previously at HF in the position of Head of Finance Systems.



Dipesh Parmar joins HGF Ltd as Head of Data. Dipesh was previously the Data Architect at BJSS.



Mark Clarke moves to DAC Beachcroft as Chief Technology Officer. Mark has moved from Enfuse Group.



OC&C Strategy Consultants has brought in **Michael Howe** as Global Head of IT Applications. Michael was previously at Hempsons as their Applications and Data Manager.



Paul Brotzel joins Capsticks LLP as the Director of Technology & Innovation. He was previously at Kennedys as Group Chief Information Officer.



Farrer & Co has appointed **Rod Fripp** as Director of Information Technology. He was previously IT Director at Capsticks LLP.



Tony McKenna moves to Lawfront as Chief Information Officer. Tony was previously Director of Information Technology and Change at Howard Kennedy LLP.



DLA Piper has appointed **Will Sach** as International Head of Data and AI.

Our Team



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